

## Looking for a job?

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## Director (f/m/d) Global Sales Controlling

Start today as a Director Global Sales Controlling for a brighter future. We are looking for a suitable candidate to support one of our clients in Nuremberg. Your tasks are, but are not limited to, producing sales forecasts and providing tools that enable sales teams around the globe to gain best-in-class sales performance. With over 9,000 employees, our client is one of the world's largest providers in its sector, the market leader in Germany and in the Top 5 worldwide. Demanding jobs await you in an innovative and international work environment. Do you have high self-motivation and commitment? Then apply today for our job offer!

## Your responsibilities:

- Monthly sales forecasts plus interpretation of sales numbers
- Run transparent best in class and customer focused early warning system and develop dashboards (sales/KPIs) in order to help establish a pricing strategy and drive implementation and maintenance
- Provide financial advice regarding business deals and contracts etc.
- Control selling costs within COS P&L as well as measuring of salesforce productivity

## What we are looking for:

- 4-5 years of experience in the field of sales controlling
- Business degree or similar qualification
- Project management skills
- Experience working in an international environment and confident in collaborating with international stakeholders
- Fluent in English (both written and spoken)

Location: Nuremberg

**Start Date:** ASAP or upon agreement

Please send your application documents (CV, Certificates, Salary Expectations) referring to Director (f/m/d) Global Sales Controlling for Nuremberg to bewerben@go-simplexx.de



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The SimpleXX GmbH specializes in recruitment and personnel services and supports its clients in filling vacancies as well as project vacancies in IT & Engineering, Automotive, Financial Services, Online Portals, Telecommunications, E-commerce, Social Communities, Aviation, Industry, Medicine, Law, Controlling and Commerce.

